

Company: RGE Services

Company Details

Established in 1985, and based at Hainault Business Park in Ilford, RGE Services are an expanding Property Services company who provide maintenance, repairs, testing and installation services to the Public Sector including M+E, Fire Safety, Lighting, CCTV, Intruder alarms and other ancilliary services.

Most recently the company has been looking to expand in the public and quasi-public sectors and, to this end, has wanted to improve their overall business functionality and performance so as to be able to compete with larger operators in the public arena. These credentials also need to be expressed to clients in the completion of pqq's, and bids and external presentation of the firm.

Supply London support

Following the introduction of Carol Hustler and Andrew Figgis as Supply chain advisers, RGE Services have honed their PQQ and bid writing skills through both workshops and one to one assistance with many specific contracts. Indeed, it is now standard to run pqq's and bids past an adviser prior to submission.

RGE Services have attended the Pitching, Sales and Quality System workshops and a variety of Supply London events such as the West Ham Meet the Buyer event.

RGE Services are also considering taking advantage of the Supply London mentoring service to enhance their internal working procedures by engaging with Supply Londons ISO advisers.

Impact

Since becoming a Supply London client, RGE Services have enhanced their existing operations and have continued to build on previous successes gained from providing services to the Public Sector as they enter their 25th year of trading.

“Supply London’s support over the past three years has been an integral part of RGE Services continued growth and we look forward to working with the team throughout 2010.”

Rob Watkins – Business Development Manager



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